

Visual Art at the heart of Shropshire, Telford, and Wrekin

Minutes of the VAN Meeting held 2pm 16 October 2025 at Percy Thrower Garden Centre, Thrower Road, Shrewsbury SY2 6QW

Present: (JG) Julie Goldthorpe, (DT) Dave Thompson, (AW) Alison Wragg, (LS) Lesley Stabler, (GR)Gisella Robinson (MS) Monica Silver, (MH) Mike Hodge

| Item# | Item | Action | Ву | |
|-------|--|--|-------|--|
| 1. | Apologies: Isabella Rizzo (IR), Janice Gill (JGi) | | | |
| 2. | Welcome to the new trustees: • JG welcomed all that attended | | | |
| 3. | Declarations of Interest: New trustees shared their other memberships | AW to add these and new trustees to the Charity Commission Website. AW to update this information on the VAN drive. | AW | |
| 4. | Minutes of the meeting held 18 th September 2025 Signed as correct by the Chair | | | |
| 5. | Matters arising from the minutes: Gallery strip lights – awaiting quote from | Ongoing | PL/JG | |
| | electrician this week. Phil will let JG know the costs. Hopefully work to be carried out 23/24 October. | | | |
| | Marketing and Publicity Working Group- AW to check with Tracey Hill about sign and updating visitors then contacting them using the Marketing email address. | Ongoing - Phil to organise a Marketing meeting | PL | |
| | Removing 30% Commission Rate/Those Selling but not volunteering | All agreed that we would remove 30% commission rate | JG | |
| | Tina Cooke has asked us if the website is monitored in Google by number of clicks | Carried forward. Need to speak to Tim who maintains the website. | JG | |
| | New desk required for the gallery as present one is becoming unstable. | DT will check out charity shops. LS will speak to friend who is moving premises. | DT/LS | |
| 6. | Treasurers Report for September 2025: | See Annex A Report for further details | DT | |

| | YTD (Year to Date) – Sales to end of September are up by more than £3600. | | |
|-----|--|--|----------|
| | By the end of 2025 we will be hitting £25K | | |
| | September sales were slightly down on this time last year at £1032 compared to £1165. | | |
| 7. | Late Night Opening at Darwin Centre: | | |
| | Need to confirm exact start date for this. | Need to contact Darwin Centre for exact start date. | JG |
| | JG proposed that we only open until 7pm and split the Wednesday into two shifts 11am -3pm and 3pm to 7pm – all agreed | Send email out to members once dates confirmed | JG |
| | Decided to keep open on a Sunday until after VAN Sale in January – discuss further in December meeting. | AW to add to December Agenda | AW |
| 8. | Roles and Responsibilities: | | |
| | The new trustees were asked if they could take on some roles such as Rota, Gallery Manager and Newsletter. | Other trustees to think about taking on the other roles | ALL |
| | Mike Hodge agreed to become Gallery Manager | | |
| 9. | Insurance – Cyber Attack and Directors: | | |
| | Recently renewed our insurance – we need to decide if we require further cover or not as costs would be over £400. AW will ask husband to review documents to | AW to get husband to review legal document to see if extra cover required. | AW |
| | see if further cover is necessary. | required. | |
| 10. | Volunteer Rota: | | |
| | Increasing shifts to 1 per month All agreed to ask members to increase volunteering to once a month | JG to send email out to members to explain change. | JG |
| 11. | Community Fund Nominations: | | |
| | It was discussed that we could give an interim payment in principle to the English Bridge of at least £200 in the New Year. | JG to contact Jancis Vaughan | JG/DT |
| | Review further funding to English Bridge and Art's Trail in January | | |
| 12. | Painting the Gallery Exterior: | | |
| | Discussion had about changing the frontage of the gallery All agreed to get it changed for more impact | | |
| | - All agreed to get it changed for more impact | | <u> </u> |

| | • | GR to do a colour 'mock-up' before we decide on paint colours | • | GR – to create mock-up of frontage | GR |
|-----------------|-----|--|---|--|----------|
| | • | Cleaning the gallery exterior windows – need to see if we can do this. | • | JG to contact Darwin Centre | JG |
| 13 | AOB | | | | |
| | • | Framing of the gallery windows for Christmas using fresh vegetation. GR and MS asked if they could do this – all agreed depending on budget. | • | MS/GR to work out how much this would cost | MS/GR |
| | • | MH asked about having a TV screen in the gallery – using a USB to show members working on a loop. | • | Needs some more investigation into how to do this | МН |
| | | Need to look to see if we play music on the USB we would require a music licence | • | MS will look at licence cost for music JG to speak to Darwin Centre to see if license required | MS JG |
| | | | | required | |
| | • | Old Safe removal- needs to be placed downstairs in the basement. | • | DT will see if able to move downstairs | DT |
| | • | Painting behind the basement step door- MS asked if this can be done. JG said that this would be fine. | • | MS to do | MS |
| | • | Floor Slip sign - we didn't believe we had one. Needs to be ordered. | • | JG to order | JG |
| | • | O2 Wi-fi Contract has come to an end. No increase in cost but to be reviewed at a later date. | • | To look at a later date | JG |
| | • | Add new Trustees to VAN Gmail account | • | JG to add new Trustees | JG |
| | • | Add new Trustees to WA group | • | AW to complete | AW |
| Work out emails | | Work out a better way for Trustees to see their emails | • | AW to investigate | AW |
| | • | List of art fairs for next year | • | LS will put together a list for the next meeting | LS |
| | • | Wrapping Paper/VAN logo stamp – GR and MS asked if this would be possible to get – GetStamped website suggested. | • | JG to look at cost of getting one made | JG |
| | • | Christmas wrapping for customers- possible to do and make a small charge to do | • | JG to look at wrapping paper design/cost | JG |

| | Other venues for meetings- GR and LS offered to look at other potential venues for monthly meeting which must be free and pet free. | All to investigate | ALL |
|-----|---|---|-----|
| | Fire Alarm Testing – needs to be done weekly between 9:30/10am | MH to look at as now Gallery Manager | МН |
| 14. | Date of Next Meeting: 13 November 2025 – 2pm at Percy Thrower Garden Centre (unless new venue found) | | |

VAN Treasurers Report – September 2025

| Financial Position | 2025 | 2024 | Variance | |
|---------------------------------|-------------|-------------|----------|----------|
| Total Sales to end of August | £ 13,318.09 | £ 9,623.31 | £ | 3,694.78 |
| Total footfall to end of August | 7162 | 6235 | | 927 |
| Total Sales to end of September | £ 14,350.35 | £ 10,789.26 | £ | 3,561.09 |
| Total footfall to end of | 8019 | | | 1025 |
| September | 0019 | 6994 | | 1025 |

| September | | 2025 | | 2024 | | Variance | |
|----------------------|---|----------|---|----------|----|----------|--|
| Sales | £ | 1,032.26 | £ | 1,165.95 | -£ | 133.69 | |
| Footfall | | 857 | | 759 | | 98.00 | |
| Number of items sold | | 81 | | 113 | | -32.00 | |
| Sales Transactions | | 64 | | 67 | | -3.00 | |
| Customers per sale | | 13.39 | | 11.33 | | 2.06 | |
| Average basket value | £ | 16.13 | £ | 17.40 | -£ | 1.27 | |

Bank (as of 30/09 /25)

Current Account \mathfrak{L} 2,115.93 Reserve Account \mathfrak{L} 10,502.81